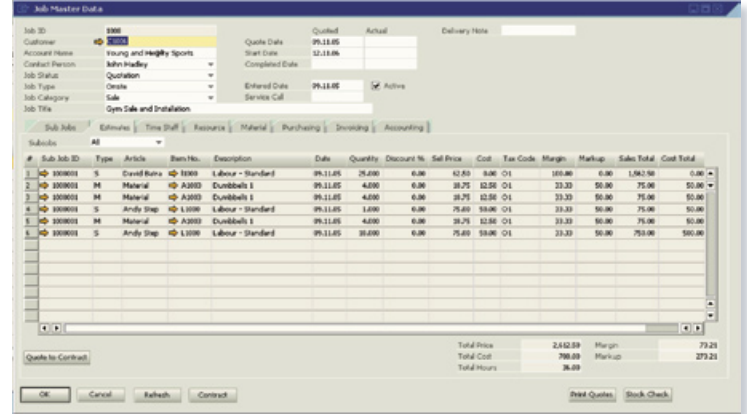


Job Costing for SAP Business One

An embedded cost management solution for all projects and activities across your enterprise.

Prepare estimates and quotations, track labor, materials, purchases and resource usage against jobs, projects and contracts. Project managers are provided with real time detailed cost information to monitor project performance.

With powerful reporting and alerts management, this SAP ISV award winning application is a must for any business of a service management or project nature.



Job Costing for SAP Business One Functionality Set

Reporting Library, Report Writer and Query Based Reporting

General SAP Business One Technologies (Alerts, Data Integration, Drill down to Source Transaction, SAP Designed UI..)

Job Management	Estimating	Timesheeting	Inventory	Purchasing	Service	Contracts	Invoicing
<ul style="list-style-type: none"> Subjob Management Template Jobs Copy Jobs User Defined Fields Document Management Work In Progress Reporting 	<ul style="list-style-type: none"> Manage Multiple Estimates Multicurrency Import from Excel Import from Historic Jobs Import from Sales Opportunities Print Estimates Generate Contracts based on Estimates 	<ul style="list-style-type: none"> Timesheet Entry Timesheet Approvals Web Timesheet Entry Write-Offs Employee / Customer Rates Matrix 	<ul style="list-style-type: none"> Material and Resource Entry Serial Number Tracking Write-Offs Stock Picking Discounting and Best Price Procedures Make to Stock 	<ul style="list-style-type: none"> Purchase Order Creation Automated Job Purchasing Purchase Order Approval Procedures AP Invoice Management Buyer Created Invoices 	<ul style="list-style-type: none"> Integrated with SAP Service Calls Job Card Entry Timesheet Entry Material Entry Warranty Servicing Service Quotations 	<ul style="list-style-type: none"> Phase and Milestone Billing Retentions Change Variation Control Estimated Costs to Completion Calculations 	<ul style="list-style-type: none"> Time & Materials Billing Fixed Price Billing Partial Invoicing Contract Invoicing Line Splitting Write-Offs Invoice Review

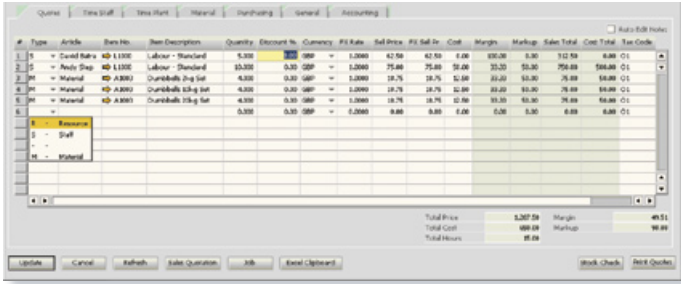


"This solution provides a new level of control and visibility while increasing the profitability of our business."

Dean Manly – Director, NZ Cranes

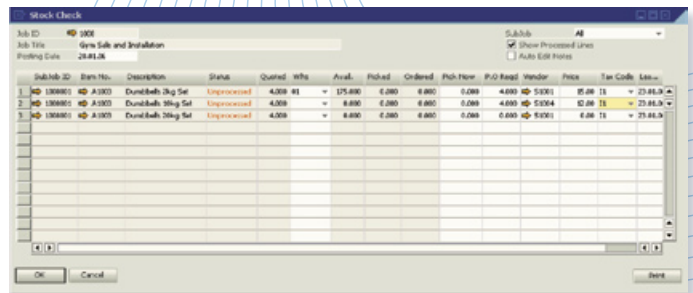
Quoting and Estimating

- Produce detailed quotes
- Import estimates from SAP Business One sales quotations, historic jobs, Microsoft Excel and the Windows clipboard using the quotation import wizard



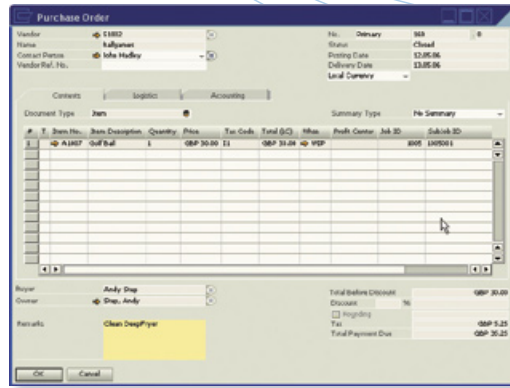
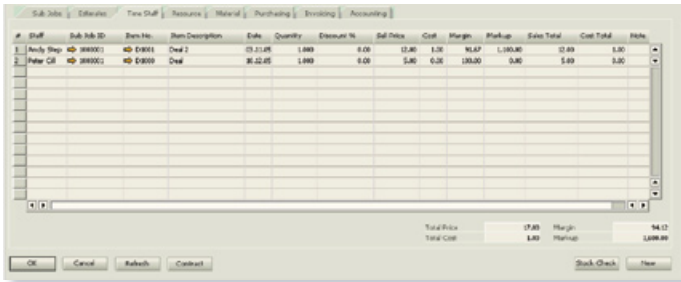
Purchasing

- Purchasing and vendor invoicing direct to job
- Purchase based on estimate
- Purchase approval procedures
- Buyer created invoices



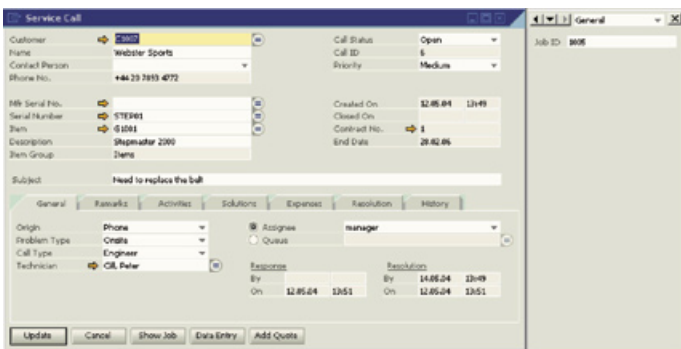
Manage Staff, Resources and Materials

- Enter time, resources and materials from one easy screen
- Serial number tracking
- Time and resource write-offs



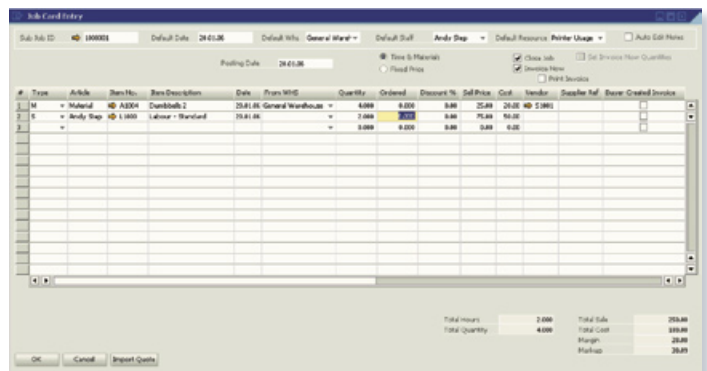
SAP Business One Service Integration

- Create a new job from a service call
- Quoting, purchasing and timesheet management for service calls
- Job cards entry
- Warranty write-offs



Job Card Entry

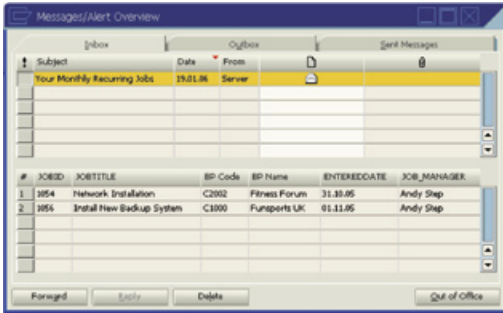
- Direct time, material and resource entry
- Buyer created invoices
- Fixed price, time and material invoicing
- Auto-closing of related service calls





Alerts Management

- Create queries to be delivered via email
- Be alerted of contracts due for invoicing, over-budget jobs, over-due jobs etc

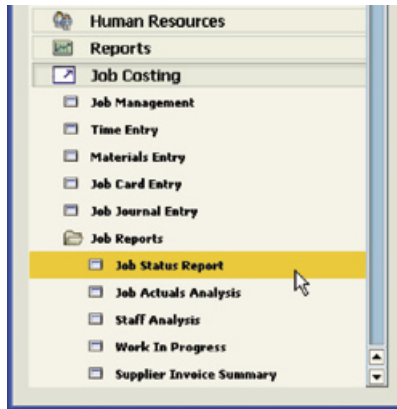
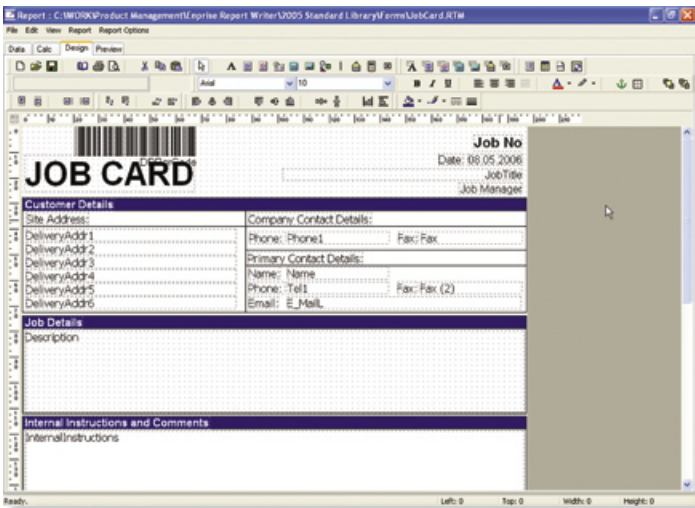


ESP *"As our turnover went up and up we needed a system that could keep up with us in the future. We know we have that now, and as we've learned more about the Job Costing for Business One solution, we've realized that it is going to deliver even greater efficiencies in the future."*

John King – Managing Director, Expert Solution Providers Limited

Comprehensive Reporting

- Standard reporting library using the Enprise Report Writer
- Query based reporting using SAP Business One
- Integrated with SAP Business One financial reporting



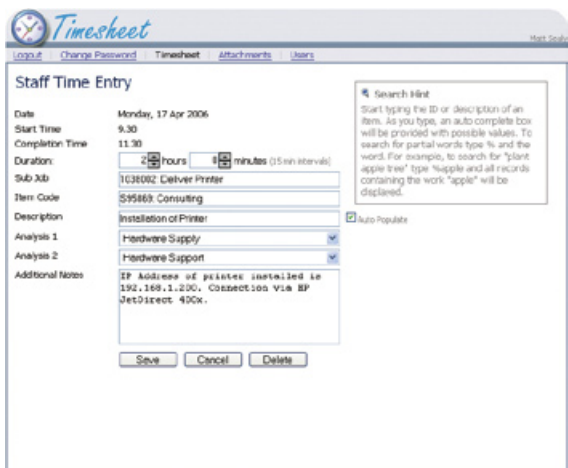
Enprise Report Writer

- Flexible database reporting application
- Comprehensive standard job costing report library
- Wizard based query builder – easy to use
- Able to report on any aspect of SAP Business One and Job Costing
- Windows based user interface for easy design
- Exports all reports in multiple file formats including: Excel, PDF, Word, HTML, JPEG and more

Work In Progress							
Period: 01/01/2006							
Notes: All Prices in Local Currency							
Job #	Description	Customer	Est. Date	Cost Analysis Values		Work In Progress	
				Total Budget	Total Time		Total Materials
0001	REPAIRS TO MOTORHOLE ONE NORTH AND CENTRAL	C2002 - FITNESS FORUM	01/01/06	0.00	0.00	0.00	0.00
0002	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0003	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0004	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0005	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
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0008	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
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0010	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0011	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
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0021	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0022	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0023	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0024	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
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0026	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
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0047	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0048	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0049	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0050	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0051	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0052	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0053	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
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0060	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0061	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0062	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
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0081	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0082	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0083	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0084	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0085	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0086	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0087	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0088	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0089	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0090	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
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0099	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00
0100	SCPA NEW SITE	C1011 - EDWARD TOWN	01/01/06	0.00	0.00	0.00	0.00

Web Timesheet Interface

- Easy to use web based interface – accessible anytime, anywhere
- Daily and weekly timesheet review
- Captures staff time, resource usage and expenses
- Approval and posting procedures are controlled by project managers in the job costing system
- Remote document management for attaching and reviewing of attachments against jobs
- Windows CE browser compatible

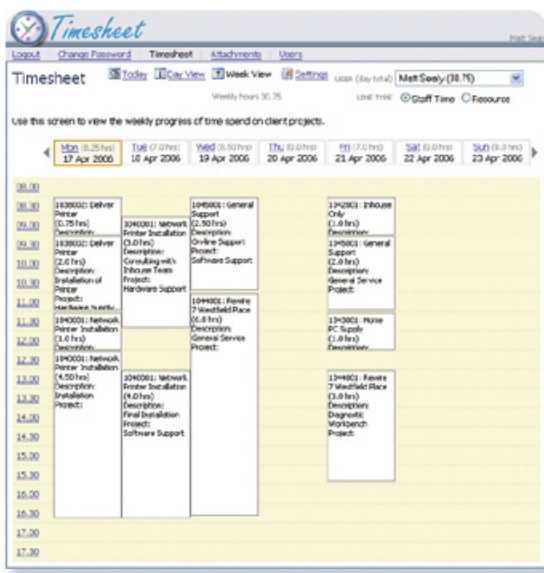


Staff Time Entry

Date: Monday, 17 Apr 2006
 Start Time: 9:30
 Completion Time: 11:30
 Duration: 2 hours 0 minutes (15 min intervals)
 Sub Job: 1038002: Deliver Printer
 Item Code: S95869: Consulting
 Description: Installation of Printer
 Analysis 1: Hardware Supply
 Analysis 2: Hardware Support
 Additional Notes: IP Address of printer installed is 192.168.1.230. Connection Via BP Address: 4300.

Buttons: Save, Cancel, Delete

ESP *"Job Costing for SAP Business One has removed a major barrier to growth for my company."*
 John King – Managing Director, Expert Solution Providers Ltd



Timesheet Weekly Hours: 30.75

Day	Hours
Mon	6.25 hrs
Tue	4.0 hrs
Wed	3.30 hrs
Thu	3.0 hrs
Fri	7.0 hrs
Sat	6.0 hrs
Sun	3.2 hrs

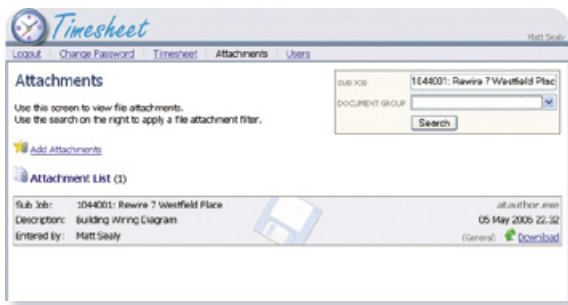
Use this screen to view the weekly progress of time spend on client projects.

Time	Job Code	Description	Project
08.00	1038002: Deliver Printer	Printer Installation	General Support
08.30	1038002: Deliver Printer	Printer Installation	General Support
09.00	1038002: Deliver Printer	Printer Installation	General Support
09.30	1038002: Deliver Printer	Printer Installation	General Support
10.00	1038002: Deliver Printer	Printer Installation	General Support
10.30	1038002: Deliver Printer	Printer Installation	General Support
11.00	1038002: Deliver Printer	Printer Installation	General Support
11.30	1038002: Deliver Printer	Printer Installation	General Support
12.00	1038002: Deliver Printer	Printer Installation	General Support
12.30	1038002: Deliver Printer	Printer Installation	General Support
13.00	1038002: Deliver Printer	Printer Installation	General Support
13.30	1038002: Deliver Printer	Printer Installation	General Support
14.00	1038002: Deliver Printer	Printer Installation	General Support
14.30	1038002: Deliver Printer	Printer Installation	General Support
15.00	1038002: Deliver Printer	Printer Installation	General Support
15.30	1038002: Deliver Printer	Printer Installation	General Support
16.00	1038002: Deliver Printer	Printer Installation	General Support
16.30	1038002: Deliver Printer	Printer Installation	General Support
17.00	1038002: Deliver Printer	Printer Installation	General Support

Web based timesheeting solution including workforce, expenses and plant usage entry.

Web Document Manager

- Attach documents to jobs
- Download, review and print attachments from jobs



Attachments

Sub Job: 1044001: Rewire 7 Westfield Place
 Description: Building Wiring Diagram
 Entered by: Matt Sealy

Buttons: Add Attachments, Download

ESP *"We won't be replacing this system for a very, very long time. Even if we grow to five times our present size, we know it will be able to meet all our needs and continue to provide ongoing savings."*
 John King – Managing Director, Expert Solution Providers Ltd

Maximize your Employees Time

- Accessible anytime, anywhere
- Completely replace paper based timesheets

Job Costing for Your Business

For any business that builds a product, services a product, or provides consulting services.

Wouldn't it be great if you could monitor every aspect of every job? Staying on top of all factors that affect your business – budgets, service delivery, staff productivity, progress billing, purchasing, contracts and retentions. Job Costing for SAP Business One is a complete management solution that gives you the power to capture all the costs, so your business doesn't have to absorb them.

Equipment Servicing

Job Costing for SAP Business One will manage the warranty, servicing and ongoing maintenance for equipment, in addition you can manage your service engineers and shop floor.



Professional Services

Job Costing for SAP Business One will enable your business to accurately track the true time and cost of delivering services. Manage resource and task scheduling, billing functions and back costing to provide better visibility of business operations.



Project Costing

Job Costing for SAP Business One will manage your projects, providing estimates, allocation of resources and materials, tracking of employee timesheets and sub contractor billing. Provides flexible milestone based contracts billing.



Make To Order

Job Costing for SAP Business One will enable your business to build stock based on customer requirements, control inventory, purchasing and sub-contracting resource, as well as manage scheduling for the shop floor.



Technical outline Compatible with 2005A stream of SAP Business One. Job Costing for SAP Business One is designed for operation on a Microsoft SQL Server database and requires pre-installation of .Net Framework and the SAP Business One DI API.

Contact Enprise Solutions Ltd or one of its approved business partners to learn more about SAP Business One and the Job Costing module.